



**AGA Austin Chapter
November 13, 2014 Luncheon**

Tom Tull discussed the past, present and future of ERS Investments!

Highlights:

- There are two categories of assets: risk seeking and risk reduction.
- An ERS Risk Committee manages approximately 66% of assets internally and hires an external advisor when internal resources are not available to assess potential business relationships. External advisors consider factors such as business longevity, business culture, work performed, how the business is ran, discipline and results achieved.
- ERS is taking a more proactive approach in the fixed income market with a goal of lowering risk reduction to approximately 15%. In addition, ERS is rigorous negotiating private equity deals and increasing consideration in direct partnerships.

ERS Asset Allocation		
	2014 %	Long Term Target %
Return Seeking Assets:	73.0	79.0
Public Equity	47.1	45.0
Private Equity	8.0	10.0
Global Credit	7.5	10.0
Public Real Estate	3.0	10.0
Private Real Estate	6.1	00.0
Infrastructure	1.3	4.0
Risk Reduction Assets:	27.0	21.0
Fixed Income Rates	21.0	15.0
Cash	1.0	1.0
Hedge Funds/Absolute Return	5.0	5.0

About the Speaker:

Tom Tull, CFA, is the Chief Investment Officer at the Employees Retirement System of Texas (ERS). Previously, he was a founding partner of Gulfstream Global Investors, Ltd., and served as President of Western Reserve Capital Management, Inc.

AGA Notes:

- AGA Austin is participating in “Angel Tree Ministry” with David Chapel Baptist Church. Sign up [here](#) and bring your donated gift to the next AGA luncheon on December 11, 2014.
- Let AGA Austin know you have been volunteering your time to others by logging your community service hours on the [AGA Austin website](#).

Luncheon Information:

- Luncheons are on the second Thursday of each month at Flying Saucer Draught Emporium.
- AGA members and non-members are welcome to join us at luncheons and earn CPE credit.
- Lunch (and dessert) provided with your registration.
- Payment options: Pay at the door or online at <http://www.agaustin.org/aga-austin-reg.html>.